

Brant Kanak
General Management in Medical Devices
and Healthcare Services



Brant Kanak is a senior healthcare executive with extensive general management experience in medical devices and healthcare services and substantial experience leading corporate strategy and new venture development.

Brant's general management experiences ranges from operating units in large multi-nationals to embryonic start-ups. He led the launch, growth to \$130 million and ultimate sale of RMS Disease Management, Inc., a healthcare service business. During his 15 years with Baxter International, he had the opportunity to lead their hemodialysis business, a global, \$250 million medical device business, where he reversed a sales decline and generated 8% growth through new product development and clinical marketing initiatives. He also led Accordant, Caremark's health management business, increasing revenue 41% over two years. Most recently, Brant served as the CEO for Quanta Fluid

Solutions, an emerging medical device firm, and secured commitments for \$24 million in venture funding.

Brant also brings considerable experience in strategy and new venture development. He headed strategy for Baxter International's \$5 billion US Healthcare Division and drove the process which led to the division being spun from Baxter as Allegiance. He also led strategy for Baxter's Renal Division, a \$2 billion entity, where he choreographed their first global strategic plan, developed and implemented a process to balance and prioritize their overall R&D portfolio, and launched three new operating units. Earlier he formed several new business units while leading strategy for Signode Industries.

*Identifies emerging opportunities, crafts effective strategies,
and drives profitable growth.*

Brant has a strong background in science and technology and started his career performing fundamental research at Oak Ridge National Laboratory.

He is currently on the faculty of the Lake Forest Graduate School of Management where he teaches innovation and strategy and is a member of Chicago Innovation Mentors (CIM).

Brant's academic background includes a B.S. in Chemical Engineering from the University of Illinois, an M.S. in Chemical Engineering from the University of Tennessee, and an M.B.A. in Economics from the University of Chicago.

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