

Christopher Siebert
Senior Operations Executive and General Manager



Chris builds better businesses, combining strong strategic leadership with exceptional operational execution to drive superior business results. Through his collaborative and analytical approach, Chris drives sustained business transformation results as a senior operations executive or general manager. Chris has generated over \$250 million of value in critical, high-impact situations for global industrial and business services companies.

Most recently, Chris has served as Vice President and Lead Operator at Pfingsten Partners, an operationally-focused private equity firm with over \$1 billion under management. In this role, Chris has led oversight of six portfolio companies with over \$300 million in combined annual revenue, defining and executing growth strategies, achieving operating plan objectives, and creating shareholder value. He successfully led due diligence of four platform and six add-on acquisitions representing \$225 million of enterprise value. Chris also designed and facilitated best-practice sharing forums for portfolio CFOs, CIOs and Supply Chain executives.

Prior to joining Pfingsten, Chris served as Vice President of Business Operations and Strategy for WorkflowOne, a \$700 million private equity-backed company for print and marketing products and services. There, he led business operations, transformation and corporate strategy, increasing EBITDA 36% and improving liquidity by \$50 million. Chris deployed foundational corporate strategy, business planning and operations processes while overseeing five departments of more than 30 professionals.

Chris excels at Building Better Businesses, combining strategic leadership with exceptional operational execution to drive superior business results.

Previously, Chris has served as COO for AnswerMine, a privately-held data modeling, processing and consulting services provider. He has also held management consulting roles with AlixPartners and Ernst & Young. Chris holds an MBA from Kellogg School of Management and a bachelor's degree in mechanical engineering from Cornell University.

**Find out more about Chris at www.linkedin.com/in/csiebert
Contact him directly at 847.833.8037 or csiebert@elaint.com
www.elaint.com**