

## Judy Foley

Supply Chain & Operations Executive | Board of Directors  
Supply Chain Professionals | VP of Board of Directors YWCA



Judy Foley is a strategic, transformational business leader with global sourcing, broad operational and technology expertise spanning multiple market verticals who has increased profitability and operational efficiency, impacted quality and increased productivity. An energetic, self-motivated, high impact leader with a proven track record of creating competitive advantage and bottom-line impact for industry-leading enterprises including Motorola, Allstate, CNA, and PRGX /Kraft. Judy has driven bottom line impact of over \$150M in cost savings over the past ten years. She has an extensive background in direct and indirect sourcing, outsourcing, and has successfully led the strategic development of a new created vendor management organization, led changes in payment terms, implemented procure to pay and procure to source initiatives. Judy has drive, courage, commitment, integrity and respect of executives and personnel to gain buy in to initiatives as proven by her results.

### What Makes Judy exceptional from her counterparts?

Mission: To drive profitability growth, operational efficiencies and productivity increases by leveraging Supply Chain Management and Operations expertise.

Distinction:

- Ownership –I fully commit to and follow through on a plan of action.
- Strategic- My strategy skills enable me to analyze information and choose the best route. I see around corners that others do not see.
- Passion –My internal fire burns inside to achieve and accomplish results.
- Challenge- I enjoy the challenge of complex issues, manage the variables and realigning them into the most productive configuration.
- Learn- I have a passion to learn, improve my skills and impact opportunities not considered before.
- Balance-I am a level headed person whose power comes from keeping the world in balance, ethically and practically.
- Power-I engage people directly and convince them to act. My power is derived from my influence and persuasive skills.

---

*Judy Foley has been described as the following: "Her leadership and advocacy for CNA was exceptional and she was key to the successful adoption of several cost savings strategies which were to the benefit of the company. She can make seemingly difficult issues very simple; brings an innovative and entrepreneurial approach to work and is excellent with business relationships. I admire Judy for her insightfulness, wit and strong set of values. Judy is a pleasure to work with and I have no hesitation in recommending her."*

---

Judy is a co-founder, chart member and organization leader for the Bridge, a nonprofit organization supporting established entrepreneurs. It is a collaborative organization formed with nine C level executives from major corporations focused on enabling established entrepreneurs to achieve business success through on-going mentorship, introductions to key business contacts, and financial investment or referral to financial organizations. Also, Judy is on the Board of Directors for Council of Supply Chain Management Professionals. (CSCMP)

Judy is an active member in her local community, serves on the Board of Directors for the YWCA and is Chairman of the Women's Economic Advancement Advisory Committee. Judy also participates in the Alumni Sharing Knowledge (ASK) mentor program at DePaul University's and has provided mentoring assistance at the IL Small Business Development Center.

Judy has an MBA from DePaul University's Charles H. Kellstadt Graduate School of Business (KGSB) with a Concentration in Operations and Marketing and a Bachelor of Science Degree in Business from the University of Wisconsin-Stout.

**Find out more about Judy at <http://www.linkedin.com/in/judyfoley>  
Contact her directly at 224.622.6699 or [jfoley@elaint.com](mailto:jfoley@elaint.com)  
[www.elaint.com](http://www.elaint.com)**